From: Committee on Rules 36GL Sent: Friday, March 26, 2021 4:34 PM

To: Rennae Meno; Clerks

**Subject:** Fwd: Messages and Communications for 36GL-21-0331.

Håfa Adai Clerks,

Please see attached M&C Doc. No. 36GL-21-0331 for processing:

Revenues & Expenses Report - January 2021.\*

36GL-21-0331

Port Authority-Revenues & Expenses Report - January 2021\*

Port Authority-Revenues & Expenses Report - January 2021\*

Si Yu'os Ma'åse'.



### **COMMITTEE ON RULES**

Vice Speaker Tina Rose Muña Barnes 36th Guam Legislature I Mina'trentai Sais Na Liheslaturan Guåhan 163 Chalan Santo Papa Hågatña Guam 96910

Email: cor@guamlegislature.org

"Disclaimer: This message is intended only for the use of the individual or entity to which it is addressed and may contain information which is privileged, confidential, proprietary, or exempt from disclosure under applicable law. If you are not the intended recipient or the individual responsible for delivering the message to the intended recipient, you are strictly prohibited from disclosing, distributing, copying, or in any way using this message. If you have received this communication in error, please notify the sender and immediately delete any copies you may have received. Thank you."

----- Forwarded message ------

From: Speaker Therese M. Terlaje <speaker@guamlegislature.org>

Date: Fri, Mar 26, 2021 at 3:45 PM

Subject: Messages and Communications for 36GL-21-0331.

To: Legislative Secretary Amanda Shelton < officeofsenatorshelton@guamlegislature.org >, Committee on

Rules 36GL < cor@guamlegislature.org >

Please see attached M&C Doc. No. 36GL-21-0331.

36GL-21-0331 Revenues & Expenses Report - January 2021.\* Port Authority of Guam

Si Yu'os Ma'ase,

Maria Abante Legislative Assistant

Office of Speaker Therese M. Terlaje

# Committee on Health, Land, Justice and Culture

I Mina'trentai Sais na Liheslaturan Guåhan 36th Guam Legislature

Office Location: Ada Plaza Center, Suite 207, <u>173 Aspinall Avenue</u>, Hagatña, Guam 96910

Address: Guam Congress Building, 163 Chalan Santo Papa, Hagåtña, Guam 96910 T: (671) 472-3586 F: (671) 989-3590 Email: speaker@guamlegislature.org

website: www.senatorterlaje.com

----- Forwarded message ------

From: Connie Nocon <aanocon@portofguam.com>

Date: Fri, Mar 26, 2021 at 2:37 PM

Subject: Port Authority-Revenues & Expenses Report [January 2021]

To: Speaker Therese Terlaje <speaker@guamlegislature.org>

Cc: Jose Guevara III < <u>ibguevara@portofguam.com</u>>, Luis Baza < <u>Irbaza@portofguam.com</u>>, Vivian C. Leon

<vcleon@portofguam.com>, Margret Duenas <mduenas@portofguam.com>, Vince Bamba

<vcbamba@portofguam.com>

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2021 for the Port Authority.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,
Connie
Asuncion Connie Nocon

**Finance Division** | **Port Authority of Guam** 

1026 Cabras Hwy. Suite 201

Piti, Guam 96925 PHONE: (671) 477-5931

Website: www.portofguam.com



Speaker Therese M. Terlaje <speaker@guamlegislature.org>

## Port Authority-Revenues & Expenses Report [January 2021]

Connie Nocon <aanocon@portofguam.com>

Fri, Mar 26, 2021 at 2:37 PM

Reply-To: Connie Nocon <aanocon@portofguam.com>

To: Speaker Therese Terlaje <speaker@guamlegislature.org>

Cc: Jose Guevara III <ibguevara@portofguam.com>, Luis Baza <Irbaza@portofguam.com>, "Vivian C. Leon"

<vcleon@portofguam.com>, Margret Duenas <mduenas@portofguam.com>, Vince Bamba <vcbamba@portofguam.com>

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2021 for the Port Authority.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

36GL-21-0331 OFFICE OF THE SPEAKER THERESE M. TERLAJE

**-83-26 2021** 

Respectfully, Connie

Asuncion Connie Nocon

Finance Division | Port Authority of Guam

1026 Cabras Hwy. Suite 201

Piti, Guam 96925 PHONE: (671) 477-5931

Website: www.portofguam.com

**COMMITTEE ON RULES RECEIVED:** 

March 26, 2021

3:45 P.M.

891K

PAG-Rev & Expenses 012021\_Speaker Terlaje.pdf



#### PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

Jose D. Leon Guerrero Commercial Port

1026 Cabras Highway, Suite 201, Piti, Guam 96925

Telephone: 671-477-5931/35 Facsimile: 671-477-2689/4445

Website: www.portguam.com



March 25, 2021

The Honorable Therese M. Terlaje *Speaker* 35<sup>th</sup> Guam Legislature 163 Chalan Santo Papa Hagatña, Guam 96910

Dear Speaker Terlaje:

Hafa Adai!

Pursuant to Public Law 29-113, Chapter VII, Section 25, the attached report is for the month ending January 31, 2021 for the Port Authority. I hereby certify, to the best of my knowledge, that the enclosed Revenues and Expenses Report are accurate.

If you have any questions regarding this matter or need additional information, please feel free to call our office at 477-5931/5 extension 303 or 302.

Si Yu'os Ma'åse!

Respectfully,

General Manager

Attachments

cc:

Deputy General Manager, Operations

Deputy General Manager, Admin. & Finance

Financial Affairs Controller

1 act	Year	to	Date

								L	ast year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
						OPERATING REVENUES		507530					
						CARGO THROUGHPUT REVENUES							
			20 50/	1,640,288	-12.1%	CT- CHASSIS	6.632,942	35.8%	6,928,782	36.3%	-4.3%	6,561,152	1.1%
1,441,080	39.4%	1,747,414	38.5%	207,980	-28.0%	CT-GROUND	696,715	3.8%	871,605	4.6%	-20.1%	831,920	-16.3%
149,815	4.1%	213,629	4.7%	Company (1) (1) (1) (1)	-33.8%	CT-BREAKBULK	387,589	2.1%	447,978	2.3%	-13.5%	285,536	35.7%
47,233	1.3%	120,491	2.7%	71,384			2,751	0.0%	11,346	0.1%	-75.8%	4,880	-43.6%
411	0.0%	383	0.0%	1,220	-66.3%	CT-UNITIZED CT-TUNA	2,101	10.100.10				-	
222.222	0.50/	04.004	0.5%	15,219	14.6%	CT-RO/RO	124,698	0.7%	173,089	0.9%	-28.0%	60,876	104.8%
17,441	0.5%	24,391		4,902	22.8%	CT-STUFFING/DEVAN	26.015	0.1%	30,015	0.2%	-13.3%	19,608	32.7%
6,020	0.2%	5,322	0.1%		-50.2%	CT-HEAVYLIFT	8,297	0.0%	15,761	0.1%	-47.4%	10,564	-21.5%
1,314	0.0%	3,821	0.1%	2,641		CT-LONGLENGTH	1,666	0.0%	738	0.0%	125.6%	236	605.9%
	0.0%	346	0.0%	59	-100.0%	OUT-OF-GAUGE CARGO (OOG)	48,536	0.3%	48,451	0.3%	0.2%	66,992	-27.5%
6,800	0.2%	11,684	0.3%	16,748	-59.4%	OUT-OF-GAUGE CARGO (OOG)	40,000						
					4.4.00/	CARGO THROUGHPUT REVENUES	7,929,209	42.8%	8,527,766	44.7%	-7.0%	7,841,764	1.1%
1,670,114	45.7%	2,127,481	46.8%	1,960,441	-14.8%		1,525,205	12.070	3,000,1				
						OTHER CARGO RELATED REVENUES							
						WET ON SET OFF		0.0%		0.0%		Ξ.	
	0.0%		0.0%			LIFT ON/LIFT OFF		0.0%		0.0%		-	
	0.0%		0.0%			PRESLUNG		0.0%		0.0%		-	0.0%
	0.0%		0.0%		0.0%	EXPORT SCRAP CONTAINER	772.680	4.2%	700,187	3.7%	10.4%	814,276	-5.1%
190,441	5.2%	161,778	3.6%	203,569	-6.4%	TRANSSHIP CONTAINERS		0.6%	100,936	0.5%	1.6%	86,580	18.5%
30,093	0.8%	10,014	0.2%	21,645	39.0%	OVERSTOWED CONTAINERS	102,588	0.0%	478	0.0%	10.2%	980	-46.2%
	0.0%	309	0.0%	245	-100.0%	SHIFTED CONTAINERS	527		14.156	0.1%	28.3%	16,576	9.6%
2,509	0.1%	3,676	0.1%	4,144	-39.5%	RIGGED CONTAINERS	18,162	0.1%	48,452	0.1%	-16.0%	47,436	-14.2%
8,643	0.2%	11,263	0.2%	11,859	-27.1%	REEFER CNTR-PLUG/UNPLUG	40,718	0.2%		6.5%	-15.4%	1,086,488	-3.1%
203,665	5.6%	331,909	7.3%	271,622	-25.0%	DIRECT LABOR BILLED	1,052,579	5.7%	1,243,978	0.6%	-39.7%	93,348	-30.2%
5,280	0.1%	32,268	0.7%	23,337	-77.4%	EQUIPMENT RENTAL	65,145	0.4%	108,103	1.0%	-24.0%	185,964	-25.5%
28,590	0.8%	39,044	0.9%	46,491	-38.5%	PORT FEES & DOCKAGE	138,465	0.7%	182,310	10.7%	-13.1%	1,799,744	-1.2%
366,038	10.0%	492,310	10.8%	449,936	-18.6%	WHARFAGE	1,777,277	9.6%	2,046,300		-3.0%	229,400	-0.3%
51,551	1.4%	59,295	1.3%	57,350	-10.1%	FUEL SURCHARGE	228,673	1.2%	235,678	1.2%	-16.9%	68,508	-4.9%
13,641	0.4%	16,383	0.4%	17,127	-20.4%	MARITIME SECURITY FEE	65,158	0.4%	78,394	0.4%		2	-8.6%
116,322	3.2%	152,997	3.4%	155,087	-25.0%	FACILITY MAINTENANCE FEE	567,269	3.1%	656,075	3.4%	-13.5%	620,348	-3.0%
388,769	10.6%	452,974	10.0%	479,249	-18.9%	CRANE SURCHARGE	1,859,368	10.0%	1,994,075	10.5%	-6.8%	1,916,996	
	10.070	402,074										0.000.014	4.00/
1 105 510	38.4%	1,764,219	38.8%	1,741,661	-19.3%	OTHER CARGO RELATED REVENUES	6,688,608	36.1%	7,409,121	38.8%	-9.7%	6,966,644	-4.0%
1,405,540		1,764,219	30.070	1,7 4 1,00 1									4.00/
3,075,654	84.1%	3,891,700	85.7%	3,702,102	-16.9%	OPERATING REVENUES	14,617,817	78.8%	15,936,887	83.5%	-8.3%	14,808,408	-1.3%

							4 Month Ending 1/31/21							
										Last Year to Date				0/
C	rrent Month		Last Year			%		Year to Date				%		%
Cu	Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
	Actual									******				
-							NON OPERATING REVENUES							
							***************************************							
							FACILITIES							
					00 700	20.20/	FACILITIES USAGE MOBIL	278,840	1.5%	419,592	2.2%	-33.5%	266,920	4.5%
	86,928	2.4%	87,366	1.9%	66,730	30.3%	FACILITIES USAGE TRISTAR	830,537	4.5%	895,201	4.7%	-7.2%	914,692	-9.2%
	167,042	4.6%	132,405	2.9%	228,673	-27.0%		30,120	0.2%	59,640	0.3%	0.0%	47,712	-36.9%
	-	0.0%	29,820	0.7%	11,928	-100.0%	FACILITIES USAGE-CEMENT THRUPUT	354,046	1.9%	431,203	2.3%	-17.9%	422,728	-16.2%
	87,214	2.4%	104,843	2.3%	105,682	-17.5%	FACILITIES USAGE SPACE RENTAL	405,299	2.2%	399.848	2.1%	1.4%	358,160	13.2%
	100,500	2.7%	98,500	2.2%	89,540	12.2%	FACILITIES LEASE INCOME	10,648	0.1%	11,585	0.1%	-8.1%	11,208	-5.0%
	2,662	0.1%	2,896	0.1%	2,802	-5.0%	FACILITIES COMMON AREA MAINTENANCE FEE			16,367	0.1%	-15.2%	39,140	-64.5%
	3,363	0.1%	4,129	0.1%	9,785	-65.6%	FACILITIES SECURITY SURCHARGE RENTAL	13,881	0.1%	1,220	0.0%	0.0%	2.948	-99.0%
		0.0%	255	0.0%	737	-100.0%	WATER & LANDSLIDE ACTIVITIES	30	0.0%		0.5%	-6.0%	99,596	-9.1%
	16,799	0.5%	21,387	0.5%	24,899	-32.5%	MARINA REVENUES	90,492	0.5%	96,241			12,892	-13.0%
	1,687	0.0%	3,027	0.1%	3,223	-47.7%	HARBOR OF REFUGE	11,219	0.1%	12,259	0.1%	-8.5%		-14.7%
	106,233	2.9%	153,038	3.4%	256,842	-58.6%	DEMURRAGE	876,722	4.7%	702,504	3.7%	24.8%	1,027,368	
	100,200						************			***********			0.000.004	0.40/
	572,429	15.7%	637,666	14.0%	800,841	-28.5%	FACILITIES	2,901,834	15.6%	3,045,659	16.0%	-4.7%	3,203,364	-9.4%
	372,429	15.770	007,000	1-1.070	000,0	5.000	OTHER FEES & SERVICES							
		0.00/		0.0%		0.0%	CLAIMS FEE		0.0%		0.0%	0.0%	7.5	
		0.0%				0.0%	BULK SCRAP		0.0%		0.0%	0.0%		
		0.0%		0.0%	112		MATERIAL USED	80	0.0%		0.0%	0.0%	448	-82.2%
		0.0%		0.0%			PASSENGER SERVICE		0.0%	36,082	0.2%	0.0%	5,752	-100.0%
		0.0%	200	0.0%	1,438			3,185	0.0%	4,669	0.0%	-31.8%	4,756	-33.0%
	269	0.0%	468	0.0%	1,189		BUNKER	23,898	0.1%	42,152	0.2%	-43.3%	35,892	-33.4%
	6,240	0.2%	9,968	0.2%	8,973		SPECIAL SERVICES	6.076	0.0%	11,006	0.1%	-44.8%	-	
	1,500	0.0%	1,950	0.0%		0.0%	ELECTRICAL POWER	0,070	0.070					
									0.2%	93,909	0.5%	-64.6%	46,848	-29.0%
	8,010	0.2%	12,387	0.3%	11,712	-31.6%	OTHER FEES & SERVICES	33,240	0.2/0	33,303	0.070	01.070		
						1000000000		455	0.0%	2,804	0.0%	-83.8%	1,332	-65.8%
	85	0.2%	1,305	0.0%	333	-74.5%	ADMINISTRATIVE FEES & SERVICES	455	0.076	2,004	0.070	00.070		
							REIMBURSEMENTS							
		0.0%		0.0%	133,404	0.0%	FEDERAL REIMBURSEMENT	991,371	5.3%	*	0.0%	0.0%	533,616	
			-	0.0%	100,404	0.0%	EARTHQUAKE INSURANCE	-	0.0%	350	0.0%	0.0%		
	1.50	0.0%	-		-	0.0%	TYPHOON INSURANCE	-	0.0%	250	0.0%	0.0%	525	
	0.00	0.0%	-	0.0%		0.0%	OTHER REIMBURSEMENT	-	0.0%	(40)	0.0%	0.0%	-	
	100	0.0%	-	0.0%	-		REVENUE MINIMUM CHARGE	127	0.0%	(8)	0.0%	0.0%	-	
	-	0.0%	7.0	0.0%	-	0.0%	REVENUE MINIMONI CHARGE	***************************************						
		*****			100 101	0.00/		991,371	5.3%	-	0.0%	0.0%	533,616	0.0%
	-	0.0%	-		133,404		REIMBURSEMENTS	551,571	0.076					
				*****	********		WOULDEDATING DEVENUES	3,926,900	21.2%	3,142,373	16.5%	25.0%	3,785,160	3.7%
	580,523	15.9%	651,358	14.3%	946,290		NON OPERATING REVENUES		100.0%	19,079,260	100.0%	-2.8%	18,593,568	-0.3%
	3,656,177	100.0%	4,543,058	100.0%	4,648,392	-21.3%	TOTAL REVENUES	18,544,718	100.076	13,013,200	100.070	2.070	,	2天代7月6年

10:48 AM 3/26/2021 VCB

Last Year to Date

									Last real to Date				
Comment Manth		Last Year			%		Year to Date				%		%
Current Month Actual	%	Actual	%	Budget	Chng		Actual	%	Actual	%	Chng	Budget	Chng
ACtual	70	Actual											
						INDIRECT COSTS	•,						
						General & Administrative Expenses							
									2 122 122	00.00/	47.00/	0.462.076	3.9%
1,999,541	54.7%	1,924,466	42.4%	2,115,994	-5.5%	Salaries & Wages	8,789,965	47.4%	7,473,459	39.2%	17.6%	8,463,976 555,604	41.8%
185.829	5.1%	131,280	2.9%	138,901	33.8%	Insured Benefits	787,628	4.2%	562,733	2.9%	40.0%	2.007.684	-0.3%
456,594	12.5%	466,918	10.3%	501,921	-9.0%	Retirement Benefits	2,002,532	10.8%	1,891,985	9.9%	5.8%		3653.1%
191,243	5.2%	128,886	2.8%	4,167	4489.5%	Other Benefits	625,558	3.4%	543,026	2.8%	15.2%	16,668	-60.6%
191,243	0.0%	56	0.0%	6.667	-100.0%	Other Personnel Costs	10,496	0.1%	411	0.0%	4 00/	26,668	-56.4%
9,023	0.0%	7,372	0.2%	21,950	-58.9%	Communications	38,294	0.2%	40,126	0.2%	-4.6%	87,800	-50.4%
9,023	0.2%	7,572	0.0%			Leases/Rentals	2	0.0%		0.0%	077 407	540,000	-41.5%
/F 200)	-0.1%	99,530	2.2%	129,999	-104.1%	Utilities	304,440	1.6%	486,456	2.5%	-37.4%	519,996	
(5,360)	8.0%	247,504	5.4%	282,334	3.3%	General Insurance	1,166,564	6.3%	990,015	5.2%	17.8%	1,129,336	3.3%
291,641	0.0%	247,004	0.0%			Repairs & Maintenance	12,500	0.1%	20000000000000000000000000000000000000	0.0%			0.0%
44.445	1.1%	23,151	0.5%	60,990	-32.5%	Repairs & Maintenance	126,704	0.7%	162,874	0.9%	-22.2%	243,960	
41,145	0.0%	23,131	0.0%	-	02.070	Repairs & Maintenance-Subic Cr	-	0.0%		0.0%	0.0%	-	00.40/
0.405		8,786	0.0%	20,668	-89.7%	Repairs & Maintenance-Pola 14	14,534	0.1%	50,698	0.3%	-71.3%	82,672	-82.4%
2,125	0.1%	20,992	0.5%	20,668		Repairs & Maintenance-Pola 16	20,654	0.1%	79,199	0.4%	-73.9%	82,672	-75.0%
4,431	0.1%		0.2%	20,668		Repairs & Maintenance-Pola 17	27,980	0.2%	62,659	0.3%	-55.3%	82,672	-66.2%
3,899	0.1%	7,070	12.2%	531,490		Depreciation & Amortization	1,999,125	10.8%	2,125,472	11.1%	-5.9%	2,125,960	-6.0%
428,596	11.7%	553,724	0.0%	3,083		Damage, Shortage, Writedown &	14	0.0%	78,608	0.4%	-100.0%	12,332	-100.0%
	0.0%	70.005	1.7%	104,551	-49.2%	Supplies	255,208	1.4%	357,840	1.9%	-28.7%	418,204	-39.0%
53,114	1.5%	78,065	0.2%	105,157	-92.8%	Miscellaneous	25,478	0.1%	29,027	0.2%	-12.2%	420,628	-93.9%
7,542	0.2%	9,333	0.0%	105,157	-52.070	Advertising	9	0.0%	*	0.0%		-	
-	0.0%	40.004	0.0%	61,061	-20.1%	Agency& Management Fees	250,076	1.3%	282,155	1.5%	-11.4%	244,244	2.4%
48,765	1.3%	40,224		114,241	-37.7%	Professional Services	134,718	0.7%	218,691	1.1%	-38.4%	456,964	-70.5%
71,133	1.9%	101,044	2.2%	29,605		Contractual Services	24,894	0.1%	132	0.0%		118,420	-79.0%
24,894	0.7%		0.0%	51,775		Other Contractual Services	41,181	0.2%	61,841	0.3%	-33.4%	207,100	-80.1%
10,214	0.3%	25,937	0.6%	104,318		Overhead Allocation	(14,672)		-			417,272	-103.5%
-	22.7		0.70/	15,761		Other Expenses	8,959	0.0%	54,711	0.3%	-83.6%	63,044	-85.8%
91	0.0%	30,141	0.7%		-99.470	Earthquake Expense		0.0%	70	0.0%			
		5	0.0%	-		Typhoon Expense	4	0.0%	136,629	0.7%	-100.0%	-	
-	0.0%	100	0.0%	-		Earthquake Expense	343	0.0%	-	0.0%			
	0.0%	-	0.0%	-			867	0.0%		0.0%		-	
	0.0%	-	0.0%	121		Emergency Expense			******				
	404.00/	2 004 590	85.9%	4,445,969	-14.0%	General & Administrative Expenses	16,653,687	89.8%	15,688,616	82.2%	6.2%	17,783,876	-6.4%
3,824,460	104.6%	3,904,580	05.9%	4,440,909	-14.070	Goriora Giraminotative Especial			***********				

						4 Month Ending 1/31/21			Last Year to Date				
Current Month Actual	%	Last Year Actual	%	Budget	% Chng		Year to Date Actual	%	Actual	%	% Chng	Budget	% Chng
(168,283)	104.6%	638,478	14.1%	202,423	1789.3%	OPERATING INCOME (LOSS) OTHER INCOME (EXPENSE)	1,891,031	10.2%	3,390,644	17.8%	-44.2%	809,692	133.5%
	0.0% 0.0% 0.0%		0.0% 0.0% 0.0%		0.0% 0.0% 0.0%	Other Income & Expense Other Income Interest Income		0.0% 0.0% 0.0% 0.0%		0.0% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0%	- - - -	0.0% 0.0% 0.0% 0.0%
6,609 (253,147) 1,500	0.0% 0.2% -6.9% 0.0%	103,228 (251,606) 1,507	0.0% 2.3% -5.5% 0.0% 0.0%	162,503 (321,628) (833)	0.0% -95.9% -21.3% -280.1% 0.0%	Interest Income Interest Income Interest Expense Other Expense Claims Settlement	35,233 (1,012,587) 7,167	0.2% -5.5% 0.0% 0.0%	471,142 (1,006,422) 25,383	2.5% -5.3% 0.1% 0.0%	-92.5% 0.6% -71.8% 0.0%	650,012 (1,286,512) (3,332)	-94.6% -21.3% -315.1% 0.0%
(211,497) 270,367 (98,255)	0.0% -5.8% 7.4% -2.7% 0.0%	(216,725) 9,109 (8,305)	-4.8% 0.2% -0.2% 0.0%	(229,818) 472,702 (99,806) (833)	-8.0% 0.0% -1.6% -100.0%	Retirement Govt Contribution Federal Reimbursement Federal Expenses Gain <loss> on Asset Disposals</loss>	(851,322) 302,055 (291,286) (4,477)	-4.6% 1.6% -1.6% 0.0%	(870,124) 198,683 (113,627) (2,750)	-4.6% 1.0% -0.6% 0.0%	-2.2% 52.0% 156.4% 62.8%	(919,272) 1,890,808 (399,224) (3,332)	-7.4% 0.0% -27.0% 34.4%
(284,423)	-7.8%	(362,791)	-8.0%	(17,713)	1505.7%	Other Income & Expense	(1,815,217)	-9.8%	(1,297,716)	-6.8%	39.9%	(70,852)	2462.0%
(284,423)	-7.8% 	(362,791)	-8.0%	(17,713)	1505.7%	OTHER INCOME (EXPENSE)	(1,815,217)  75,814	-9.8%  0.4%	(1,297,716)  2,092,928	-6.8%  11.0%	39.9%  -96.4%	(70,852)  738,840	2462.0%  -89.7%
(452,706)	-12.4%	275,687	6.1%	184,710	-345.1%	NET INCOME (LOSS)	75,014	and the state of the					